

December 29, 2015

Dear Clients:

San Antonio Testing Laboratory would like to thank all of you for your business this past year. You have been wonderful in your loyalty and support, thus contributing to San Antonio Testing Laboratory becoming the number 1 environmental testing laboratory in the San Antonio area.

To keep up with the analytical demand, we have automated some processes to make our testing faster and easier. With these improvements, we also have been able to decrease the cost of some analyses and would like to pass these savings on to you, our loyal clients.

We have revised our prices effective *January 1st, 2016*, and the new Price List can be found at our website (www.satestinglab.com). Please note that none of the prices have increased but a few; BTEX, TPH and Metals, have actually decreased. We hope to continue the great working relationship developed with each and every one of you over the years.

We would also like to remind you that effective *January 1st, 2016*, the TCEQ Remediation Division will require the use of EPA Method 5035 for the collection and preparation of soil samples for volatile organic compound (VOC) and BTEX analyses. Soil samples need to be collected in a pre-weighed 40 ml VOA vial. Samples that are suspected to contain high levels of volatiles (greater than 200ppb) should be collected in a pre-weighed vial with 5mL of Methanol or in a 4oz glass jar as bulk sample.

If you will be submitting the VOC/BTEX data to the TCEQ to demonstrate compliance, please remember to let us know when you order/request your sample kit. You will need to collect the samples following the sampling protocol described in EPA 5035 method and we will provide you with the right sampling kits.

If you will NOT be submitting the VOC/BTEX data to the TCEQ to demonstrate compliance and you do not wish to proceed with this option, we will continue to provide you with quality data and service. However, we will continue to indicate that samples were collected in bulk i.e., 4oz jars, on the analytical report.

Method 5035 soil sampling kit will include the following containers and amounts per sample and are designed to accommodate 5g of sample in each container:

BTEX and Volatiles:

1. 2 pre-weighed vials with approximately 5 mL of DI water.
2. 1 pre-weighed vial preserved with 5mL methanol if you suspect high levels of volatiles.
3. A 2oz or 4oz Teflon lined jar (bulk – for high level VOC and/or percent dry solids determination for TRRP projects).
4. 1 Disposable soil grabber/terra core sampler to dispense 5g of sample.

Additionally for TPH analysis by TX1005 method, we will provide you with 2 pre-weighed vials with the disposable soil grabber to collect 10 grams of sample.

If you have any questions or need clarifications on the EPA 5035 protocol, please feel free to contact our laboratory staff for further assistance.

Sincerely,



President

NOTE: The Terra Core® Sampler is a single use device. It cannot be cleaned and/or reused.



Step 1

Have ready a 40ml glass VOA vial containing the appropriate preservative. With the plunger seated in the handle, push the Terra Core® into freshly exposed soil until the sample chamber is filled. A filled chamber will deliver approximately 5 or 10 grams of soil.

Step 2

Wipe all soil or debris from the outside of the Terra Core® sampler. The soil plug should be flush with the mouth of the sampler. Remove any excess soil that extends beyond the mouth of the sampler.



Step 3

Rotate the plunger that was seated in the handle top 90° until it is aligned with the slots in the body. Place the mouth of the sampler into the 40ml VOA vial containing the appropriate preservative and extrude the sample by pushing the plunger down. Quickly place the lid back on the 40ml VOA vial.

Note: When capping the 40ml VOA vial, be sure to remove any soil or debris from the top and/or threads of the vial.